

# Thank you letter after blood donation Full Version

## Thank you letter after blood donation

Expressing gratitude after a blood donation is an essential aspect of fostering a culture of generosity and appreciation within the community. A well-crafted thank you letter not only acknowledges the donor's valuable contribution but also encourages continued participation in blood donation drives. Such letters serve as a bridge of appreciation, reinforcing the donor's sense of purpose and the impact their donation has on saving lives. This article delves into the importance of thank you letters after blood donation, the key elements to include, and provides guidance on crafting effective and heartfelt messages that resonate with donors.

## The Importance of Thank You Letters After Blood Donation

### Fostering Donor Retention and Loyalty

One of the primary reasons to send a thank you letter is to build and maintain a strong relationship with blood donors. Recognizing their contribution makes them feel valued and appreciated, which increases the likelihood that they will donate again in the future. Consistent donor retention is crucial for maintaining a stable blood supply, especially during emergencies or shortages.

### Expressing Appreciation and Gratitude

Donating blood is a voluntary act of kindness that requires time, effort, and sometimes discomfort. A thank you letter publicly acknowledges their altruism, reinforcing the positive emotions associated with their act. Gratitude shown through personalized messages can significantly impact the donor's perception of their contribution.

### Encouraging Community Engagement

Sending thank you letters helps foster a sense of community among donors. When donors feel appreciated, they are more likely to share their experience with friends and family, encouraging more people to participate in future blood donation drives.

### Highlighting the Impact of Donations

A well-written thank you letter can include information about how their blood donation has

contributed to saving lives. This feedback reinforces the importance of their act and motivates continued participation.

## Key Elements of an Effective Thank You Letter

### Personalization

Personalization adds a warm touch to the letter. Address the donor by their name, and, if possible, mention details such as the date of donation or the location of the blood drive. Personal details make the message feel genuine and specific.

### Expression of Gratitude

Begin the letter with a clear statement of appreciation. Use sincere language to acknowledge their voluntary act.

### Details of the Impact

Share how their donation is helping patients or the community. For example, mention the number of lives potentially saved or the hospitals benefitting from their contribution.

### Encouragement for Future Donations

Motivate donors to continue donating by emphasizing the ongoing need for blood and the positive difference they can make.

### Contact Information and Additional Resources

Include contact details, upcoming donation drives, or ways to learn more about blood donation. Providing resources encourages continued engagement.

### Closing with Warmth

End the letter with a warm closing, reiterating gratitude and appreciation.

## Sample Structure of a Thank You Letter After Blood Donation

### 1. Header and Salutation

- Use a professional letterhead if applicable.

- Greet the donor by name (e.g., Dear John,).

## 2. Opening Paragraph

- Express sincere thanks for their donation.
- Mention the specific date or event if relevant.

## 3. Body Paragraphs

- Highlight the importance of their contribution.
- Share impact stories or statistics.
- Encourage future participation.

## 4. Closing Paragraph

- Reiterate gratitude.
- Provide contact information or details about upcoming drives.
- Invite feedback or questions.

## 5. Sign-Off

- Use a warm closing phrase such as "With appreciation," or "Sincerely,".
- Include the name and position of the sender (e.g., Blood Donation Coordinator).

## Sample Thank You Letter After Blood Donation

Dear Jane Doe,

On behalf of our entire team at the Blood Donation Center, I want to extend our heartfelt gratitude for your generous blood donation on October 15, 2023. Your willingness to donate blood is a vital contribution that helps save lives and supports countless patients in need.

Every donation you make plays a crucial role in maintaining an adequate blood supply for hospitals and clinics in our community. Thanks to donors like you, we are able to ensure that blood is available for surgeries, emergencies, and treatment of various medical conditions. Your act of kindness has the potential to save up to three lives, and for that, we are deeply appreciative.

Your commitment to helping others inspires us all. We are proud to count you among our valued donors. If you are interested in future donation opportunities, we encourage you to participate in upcoming drives scheduled at our center or through community events. Your continued support is essential to us and the community we serve.

Please feel free to contact us at (555) 123-4567 or visit our website for more information about upcoming blood drives and how you can stay involved. If you have any questions or feedback, we would love to hear from you.

Once again, thank you for your selfless act and for making a difference in the lives of many. Together, we can continue to save lives and strengthen our community.

With warm regards,

Sarah Johnson

Blood Donation Coordinator

## Tips for Writing a Heartfelt Thank You Letter

- **Be Genuine:** Use sincere language that reflects your appreciation.
- **Keep it Concise:** While in-depth, avoid overly lengthy messages. Clear and heartfelt is best.
- **Include Personal Touches:** Mention specific details when possible to make the message memorable.
- **Highlight Impact:** Share stories or statistics that demonstrate how their donation helps.
- **Encourage Future Engagement:** Invite donors to participate in upcoming drives or events.
- **Maintain Professionalism:** Use proper formatting and respectful language.

## Conclusion

Sending a thank you letter after a blood donation is more than just a courteous gesture; it is a strategic way to build lasting relationships, motivate future donations, and foster a community committed to saving lives. A well-crafted, genuine, and personalized thank you message leaves a positive impression, making donors feel appreciated and recognized for their altruism. As blood banks and donation centers continue to seek voluntary donors, recognizing their contributions through heartfelt communication remains a vital component of successful donor engagement strategies. Remember, every thank you counts and can inspire a lifelong commitment to helping others through blood donation.

Thank you letter after blood donation

In the realm of healthcare and community service, blood donation stands out as a selfless act that can save countless lives. Donors often walk away feeling a sense of accomplishment and gratitude, knowing they've contributed to a vital cause. Yet, expressing appreciation for this generosity goes beyond mere politeness—it fosters ongoing engagement, builds trust, and encourages future donations. One of the most effective ways to convey gratitude is through a well-crafted thank you letter after blood donation. Such letters serve as a bridge between donors and organizations, reinforcing the importance of their contribution while acknowledging their kindness in a heartfelt, professional manner.

In this article, we explore the significance of thank you letters after blood donation, the best practices in crafting them, and how these messages can enhance donor retention and community engagement. Whether you are a blood bank coordinator, healthcare professional, or volunteer, understanding the nuances of these communications can help strengthen relationships and promote a culture of giving.

## The Importance of Thank You Letters After Blood Donation

### Recognizing Donor Appreciation and Building Trust

Blood donation centers rely heavily on voluntary donors, whose consistent participation is crucial for maintaining an adequate blood supply. Recognizing these donors through a personalized thank you letter serves multiple purposes:

- Acknowledgment of altruism: It publicly or privately recognizes the donor's generosity, making them feel valued.
- Fostering trust: A sincere thank you reassures donors that their contribution is appreciated and impactful.
- Encouraging repeat donations: Donors who feel appreciated are more likely to donate again, ensuring a stable blood reserve.
- Strengthening community bonds: Personalized communication enhances a sense of belonging and shared purpose.

### Reinforcing the Impact of Donation

Many donors are motivated by the knowledge that their blood can save lives. A thank you letter can reinforce this impact by:

- Sharing statistics or stories about how the donated blood was used.
- Highlighting the importance of continued donations for specific causes or emergencies.

- Providing updates on the community's blood needs, fostering ongoing engagement.

### Enhancing the Organization's Reputation

Well-crafted thank you letters reflect professionalism and care, reinforcing the organization's positive image. They demonstrate that the organization values its donors not just as sources of blood, but as partners in health and community service.

### Crafting an Effective Thank You Letter: Best Practices

A thank you letter after blood donation should strike a balance between professionalism and warmth. Here are key elements and best practices to consider:

#### Personalization

- Use the donor's name: Always address the recipient personally to create an immediate sense of connection.
- Reference specific details: Mention the date of donation or the location to personalize the message further.

#### Sincere Expression of Gratitude

- Clearly state appreciation for their donation.
- Use genuine language that conveys heartfelt thanks.
- Avoid overly formal or robotic phrasing; aim for warmth and sincerity.

#### Highlighting the Impact

- Share how the blood is used—for example, in surgeries, trauma cases, or for specific patient groups.
- Include stories or testimonials if available.
- Mention the number of lives potentially saved through their donation.

#### Providing Additional Information

- Educate donors about the donation process or health benefits.
- Share upcoming donation drives or community events.

- Offer contact details for questions or future appointments.

### Clear and Concise Language

- Keep the message straightforward and easy to read.
- Avoid jargon or technical language that might confuse or alienate the reader.

### Professional Presentation

- Use a clean, organized layout.
- Incorporate the organization's branding elements, such as logo and colors.
- Ensure the letter is free of typos and grammatical errors.

### Timing and Delivery

- Send the thank you letter promptly, ideally within a few days after donation.
- Choose appropriate delivery methods: email for quick communication, or printed letters for a more personal touch.

### Sample Structure of a Thank You Letter After Blood Donation

While individual organizations can tailor their messages, a typical thank you letter might follow this structure:

- Greeting: Personalized salutation with the donor's name.
- Expression of gratitude: A sincere thank you for their generosity.
- Impact statement: Briefly describe how their blood contributes to saving lives.
- Additional information: Updates, upcoming events, or health tips.
- Closing remarks: Reiterate appreciation and encourage future donations.
- Signature: Signed by a healthcare professional or organization representative.
- Contact details: Phone number, email, or website for further engagement.

### The Role of Technology in Thank You Communications

Advancements in technology have simplified the process of donor engagement. Many blood banks utilize:

- Automated email systems: Sending personalized thank you emails immediately after donation.
- Mobile apps: Providing instant acknowledgment and updates.
- Social media: Publicly acknowledging donors or sharing success stories.
- Printed cards: Handwritten or professionally printed thank you notes for special donors or occasions.

These methods not only streamline communication but also add a personal touch that can significantly enhance donor loyalty.

### Beyond the Thank You: Building a Supportive Donor Community

While thank you letters are essential, organizations can further foster a sense of community by:

- Inviting donors to participate in educational seminars or health fairs.
- Creating recognition programs for regular donors.
- Sharing newsletters with stories of recipients and the ongoing need for donations.
- Encouraging feedback to improve donor experience.

Such initiatives reinforce the message that donors are vital partners in healthcare and community well-being.

### Conclusion

A thank you letter after blood donation is more than a courteous gesture; it's a strategic tool for strengthening relationships, encouraging repeat donations, and fostering a culture of altruism. By crafting messages that are personalized, sincere, and impactful, blood donation organizations can effectively acknowledge the generosity of each donor while highlighting the critical role they play in saving lives. In a landscape where voluntary blood donation is essential, thoughtful communication can make all the difference in maintaining a robust and committed donor community.

In the end, every thank you letter is a reminder that behind every pint of blood is a person's compassion and that acknowledging their kindness can inspire even more acts of generosity in the future.

**Question** Why is it important to send a thank you letter after blood donation? Sending a thank you letter expresses appreciation for the donor's contribution, encourages future donations, and helps build a positive relationship between donors and the blood bank or organization. **What should be included in a thank you letter after blood donation?** A good thank you letter should include gratitude for the donation, information about how the blood will help patients, and a message encouraging continued support and future donations. **When is the best time to send a thank you**

letter after blood donation? Ideally, a thank you letter should be sent within a week of the donation to promptly acknowledge the donor's generosity and keep their motivation high. Can a thank you letter help improve donor retention? Yes, personalized and sincere thank you letters can strengthen the donor's emotional connection, increasing the likelihood of future donations and long-term commitment. What are some creative ways to thank blood donors besides a letter? Creative methods include personalized certificates, public recognition, small tokens of appreciation, or invitations to donor appreciation events. Should a thank you letter be personalized or generic? Personalized thank you letters are more impactful as they acknowledge the individual donor's contribution and make them feel valued. Are digital thank you messages effective after blood donation? Yes, digital messages such as emails or text messages are quick, environmentally friendly, and can be personalized to effectively thank donors promptly.

**Related keywords:** thank you letter, blood donation appreciation, blood donation thank you note, donor recognition, post-donation gratitude, blood donor acknowledgment, appreciation letter, donor thank you message, blood drive thank you, volunteer appreciation letter

## donation request form minor league baseball

### Understanding the Importance of a Donation Request Form for Minor League Baseball Teams

**donation request form minor league baseball** plays a crucial role in helping teams secure the necessary funding to support their community initiatives, operational costs, and special events. Minor league baseball teams often operate on tight budgets, relying heavily on sponsorships, ticket sales, and community support. A well-crafted donation request form serves as a professional tool to communicate the team's needs effectively, build relationships with potential donors, and streamline the donation process. Whether you're a team organizer seeking sponsorships or a community member looking to contribute, understanding how to create and utilize a donation request form is essential for fostering successful partnerships.

### The Role of a Donation Request Form in Minor League Baseball

#### Facilitating Community Engagement

Minor league baseball teams are deeply rooted in their communities. They often host charity events, youth programs, and local celebrations. A donation request form simplifies the process for community organizations and individuals to offer support, ensuring that the team's outreach efforts are well-funded.

## Streamlining the Donation Process

A standardized donation request form helps the team organize incoming requests, track donor information, and manage follow-ups efficiently. It reduces administrative workload and ensures consistency in communication.

## Building Professional Relationships

A clear and professional donation request form demonstrates the team's commitment and credibility. It helps establish trust with potential donors and sponsors, increasing the likelihood of successful donations.

## Key Elements of an Effective Donation Request Form for Minor League Baseball

Having a comprehensive and user-friendly donation request form is essential. Here are the critical components to include:

### 1. Contact Information

- Name of the organization or individual
- Contact person's name
- Phone number
- Email address
- Physical mailing address

### 2. Donation Details

- Type of donation (monetary, goods, services)
- Specific amount or value requested
- Description of how the donation will be used
- Preferred donation method (cash, check, online transfer)

### 3. Purpose of Donation

- Explanation of the project or event benefitting from the donation
- Date or timeframe for the use of funds or goods
- How the donation aligns with the team's mission or community goals

## 4. Donor Recognition Preferences

- Recognition options (e.g., logo placement, event acknowledgment)
- Privacy preferences regarding public acknowledgment

## 5. Additional Information or Comments

- Space for donors to include special instructions or notes

## 6. Submission and Authorization

- Signature (digital or handwritten)
- Date of request
- Consent to terms and conditions

## Design Tips for a Professional Donation Request Form

Creating an attractive, accessible, and easy-to-fill form enhances the likelihood of receiving donations. Consider these tips:

- Use a clean and straightforward layout with clear headings.
- Incorporate the team's branding elements (logo, colors) for professionalism.
- Keep the form concise?avoid overwhelming potential donors.
- Offer multiple submission options (online forms, PDFs, printed copies).
- Provide clear instructions for completing and submitting the form.
- Ensure mobile responsiveness if hosting online.

## Distribution Strategies for Your Donation Request Form

Effective dissemination is key to maximizing response rates. Here are some ways to distribute your form:

### 1. Email Campaigns

Send personalized emails to potential donors, sponsors, and community partners with a link to the online form or attached PDF.

## 2. Team Website and Social Media

Post the donation request form on the team's official website and social media platforms to reach a broad audience.

## 3. Physical Distribution

Print copies of the form for in-person events, meetings, or mailings to local businesses and community organizations.

## 4. Partnership Outreach

Collaborate with local businesses, schools, and nonprofits to circulate the form through their networks.

# Best Practices for Managing Donation Requests

Implementing effective management practices ensures a smooth donation process:

### 1. Create a Tracking System

Use spreadsheets or donor management software to record incoming requests, follow-up actions, and donor details.

### 2. Set Clear Deadlines and Follow-Up Schedule

Establish timelines for response and follow up promptly with potential donors.

### 3. Acknowledge Donations Promptly

Send thank-you notes or receipts to show appreciation and foster ongoing relationships.

### 4. Maintain Transparency

Share updates on how donations are used and the impact they make to encourage future support.

## Legal and Ethical Considerations

When requesting donations, ensure compliance with relevant laws and ethical standards:

- Clearly state the purpose of the donation request.
- Avoid misleading or exaggerated claims.
- Respect donor privacy and confidentiality.
- Provide receipts or documentation for tax purposes if applicable.
- Obtain necessary permissions if collecting personal information.

## Case Study: Successful Donation Request Strategies in Minor League Baseball

Many minor league teams have successfully increased their funding through strategic donation request initiatives. For example:

- The XYZ Minor League team implemented an online donation form integrated with their website, making it accessible and easy to use.
- They personalized donation requests with specific project descriptions, which increased donor engagement.
- The team recognized donors publicly at games and events, which motivated more contributions.
- Regular updates on how donations impacted community programs fostered ongoing support.

## Conclusion: Building a Strong Partnership Through Effective Donation Requests

A well-designed **donation request form minor league baseball** is more than just a document; it is a vital tool in building lasting partnerships with community members, local businesses, and supporters. By including essential elements, ensuring professional presentation, and employing strategic distribution, minor league teams can significantly enhance their fundraising efforts. Remember to manage requests efficiently, recognize donors sincerely, and maintain transparency to foster trust and ongoing support. Ultimately, these efforts contribute to the team's mission of community engagement and the development of a vibrant baseball culture at the grassroots level.

## Additional Resources

- Sample Donation Request Form Templates
- Tips for Writing Persuasive Donation Appeals
- Donor Management Software Options
- Legal Guidelines for Fundraising and Donations
- Community Outreach Strategies for Minor League Teams

By investing time and effort into creating an effective donation request process, minor league

baseball teams can secure the resources they need to thrive and continue making a positive impact in their communities.

## Donation Request Form Minor League Baseball: A Comprehensive Guide for Community Engagement and Fundraising

### Introduction

Minor league baseball teams are more than just entertainment venues; they are vital community assets that foster local pride, economic development, and youth engagement. As such, these organizations often seek partnerships and donations to sustain their operations, support local initiatives, and enhance the fan experience. A donation request form minor league baseball is a critical tool in this process, serving as a formalized way to communicate needs, build relationships, and secure support from local businesses, organizations, and individuals.

This comprehensive guide explores the importance of donation request forms in the minor league baseball context, how to craft effective ones, key components to include, best practices for submitting and following up, and how these forms contribute to overall community engagement strategies.

### The Significance of Donation Request Forms in Minor League Baseball

#### Building Community Relationships

Minor league teams thrive on community support. Donation request forms serve as a bridge between teams and local stakeholders, fostering goodwill and partnership opportunities. They demonstrate professionalism and respect for potential donors' time and resources.

#### Securing Funding and Resources

From equipment and promotional materials to event sponsorships and charitable donations, these forms help teams articulate their needs clearly. They streamline the process of requesting monetary and in-kind donations, ensuring that teams can access vital resources to sustain their programs.

#### Enhancing Fundraising Strategies

A well-structured donation request form is a strategic tool that aligns fundraising objectives with community interests. It helps teams identify potential partners and tailor their pitches to resonate with specific organizations' missions and values.

### Key Components of an Effective Donation Request Form

Creating a compelling donation request form involves careful consideration of its structure and content. Here are the essential components:

- Contact Information
  - Organization Name: Clearly state the name of the requesting team or organization.
  - Contact Person: Name and title of the individual responsible for the request.
  - Address: Physical mailing address.
  - Phone Number: Direct line or office number.
  - Email Address: For correspondence.
  - Website/Social Media Links: Optional but useful for providing additional context.
- Date of Request

Clearly indicate when the request is being made to help prioritize responses and track communication history.

- Purpose of the Donation

Specify what the donation will support, such as:

- Youth baseball programs
- Community outreach events
- Equipment purchases
- Facility improvements
- Charitable initiatives or local causes

- Description of the Request

Provide a detailed explanation of what is being requested, including:

- Type of donation (cash, in-kind, services)
- Estimated value
- Specific items or services needed

- Timeframe for donation (if applicable)

- Impact of the Donation

Explain how the donation will benefit the community or the organization, including:

- The number of people served
- Expected outcomes
- Recognition opportunities for donors (e.g., publicity, signage)

- Recognition and Acknowledgment

Outline how the team plans to acknowledge donors, such as:

- Public recognition during games or events
- Social media shout-outs
- Press releases
- Thank-you letters or certificates

- Donation Guidelines and Policies

Include any relevant policies, such as:

- Donation limits
- Restrictions on use
- Tax deductibility information (if applicable)

- Signature and Authorization

A space for the authorized person's signature and date to formalize the request.

Best Practices for Writing and Submitting Donation Requests

Crafting a Persuasive and Concise Message

- Be clear and specific about your needs.
- Highlight how the donation aligns with the potential donor's values.
- Use storytelling to illustrate the impact of previous donations or community involvement.

### Personalization

- Address the request to a specific individual whenever possible.
- Reference past collaborations or shared community goals.

### Supporting Documentation

- Attach relevant materials such as flyers, event plans, or impact reports.
- Include any necessary tax exemption details.

### Timing and Follow-up

- Submit requests well in advance of deadlines or events.
- Follow up with a courtesy call or email to confirm receipt and answer questions.

### Building Relationships

- Cultivate ongoing communication beyond singular requests.
- Invite donors to attend games or events to foster engagement.

## Common Types of Donations Requested by Minor League Baseball Teams

### Monetary Donations

Cash contributions are versatile and can be allocated to various initiatives or operational costs.

### In-Kind Donations

Items such as:

- Sports equipment
- Promotional materials

- Food and beverages
- Tickets or merchandise
- Services (e.g., printing, marketing)

## Sponsorships

Partnerships where businesses support a specific event or program in exchange for promotional recognition.

## Volunteer Support

Requesting manpower for events, game day operations, or community outreach programs.

## How to Optimize Your Donation Request Form

### Clarity and Simplicity

- Use straightforward language.
- Avoid jargon or overly complex explanations.

### Visual Appeal

- Incorporate team branding and logos.
- Use clean formatting for readability.

### Accessibility

- Provide both digital and printable versions.
- Ensure forms are easy to fill out electronically.

### Transparency

- Clearly state how donations will be used.
- Offer examples of past successful collaborations.

## The Role of Donation Request Forms in Community Engagement Strategies

## Demonstrating Professionalism

A well-presented form reflects the organization's seriousness and respect for potential donors.

## Facilitating Data Collection and Tracking

Maintains records of requests, responses, and follow-up actions, aiding future fundraising efforts.

## Supporting Grant Applications and Funding Proposals

Serves as a foundation for broader funding requests or grant applications by providing detailed organizational needs.

## Promoting Transparency and Trust

Clear communication builds confidence among community partners that donations are managed responsibly.

## Case Studies and Examples

### Example 1: Youth Baseball Equipment Donation Request

A minor league team crafts a request targeting local sporting goods stores and community foundations to support youth programs. The form emphasizes community impact, recognition opportunities, and includes a detailed budget estimate.

### Example 2: Sponsorship Request for a Community Night

The team approaches local businesses to sponsor a themed game event, offering promotional recognition in return. The request highlights mutual benefits and community goodwill.

## Conclusion

A donation request form for minor league baseball is an essential instrument in fostering community support, securing resources, and enhancing the team's local presence. When thoughtfully crafted and strategically utilized, these forms facilitate meaningful partnerships that benefit both the organization and the community it serves. By understanding the key components, best practices, and the broader role of donation requests, minor league teams can effectively mobilize support to sustain and grow their programs, creating lasting positive impacts in their neighborhoods.

## Final Tips

- Regularly review and update your donation request forms to reflect current needs and community priorities.
- Train staff and volunteers on how to present and submit requests professionally.
- Track responses and nurture relationships with donors for ongoing support.
- Combine donation requests with other engagement efforts, such as social media campaigns and community events, for maximum impact.

By implementing these insights, minor league baseball organizations can elevate their community engagement strategies, forge stronger partnerships, and ensure their continued success and relevance within the local landscape.

**Question** Answer What information should be included in a donation request form for minor league baseball teams? A comprehensive donation request form should include details such as the organization's name, contact information, event or purpose of the donation, specific donation request details, date of the event, and any relevant tax or charitable organization information. How can minor league baseball teams streamline their donation request process? Teams can streamline the process by creating an online donation request form, setting clear submission guidelines, automating acknowledgment responses, and establishing a dedicated team to review and respond to requests promptly. What are best practices for writing a compelling donation request letter for minor league baseball? Best practices include personalizing the request, clearly explaining the purpose and impact of the donation, providing specific donation options, including relevant team or community success stories, and expressing gratitude for consideration. Are there any legal considerations when creating a donation request form for minor league baseball teams? Yes, legal considerations include ensuring compliance with charitable solicitation laws, including accurate and transparent information about the team or organization, and adhering to privacy regulations when collecting donor information. How can minor league baseball teams increase donation responses through their request forms? Teams can increase responses by making forms user-friendly, offering multiple ways to donate, clearly communicating the benefits of donations, including testimonials or success stories, and following up with personalized thank-yous or updates.

**Related keywords:** minor league baseball donation request, sports sponsorship form, baseball team sponsorship, charitable donation form, youth baseball fundraising, sports team donation letter, minor league baseball sponsorship, baseball event donation request, sports fundraising form, baseball team sponsorship proposal

**Read the full article online:** [Donation request form minor league baseball](#)